



Maryland Interclub Seniors Golf Association

Minutes of the Joint Boards of Directors Meeting
September 20, 1988
Montgomery Village Country Club

Attending: Bob Fuchs, Pres.	Fred Shaffer
Bill Hulihan, V. Pres.	Marks Jaillite
Ken Daly, Sect.	Ed Abel
Sid Rapoport, Treas.	Merle Shumaker
Don Falconer	Charlie Szmanski
Ray Keany	Claude Widerman
Dick Quinn	Doug Moats
Bill Ransdell	Ralph Laycock
Bill Woolston	Joe Malinowski, Counsel
Bud Marshall	

Prior to the call to order, Bill Hulihan introduced Joe Malinowski who has volunteered to serve as General Counsel to the Board.

President Fuchs called the meeting to order at 10:00 A.M. and outlined the arrangements for the day; Board Meeting followed by lunch and golf.

Ken Daly read the minutes of the July meeting of the Board held at Chartwell Country Club.

Sid Rapoport asked that the minutes be corrected to show that he was in attendance at the meeting.

Moved by Bill Woolston, seconded by Ray Keany that the minutes be approved as corrected. Voted unanimously.

Committee Reports:

A. Policy and Planning

Don Falconer reported on two assignments from President Fuchs to the committee.

1. How to lessen the work load of the Associates Committee without loss of accuracy in tabulating member rolls, income from member clubs, and per capita assessments.

2. What action the Board should take to avoid a repeat of incidents resulting in lawsuits against MISGA and/or its associates, or otherwise resulting in embarrassment to MISGA.

On assignment No. 1, the following recommendations were made:

- 1a. Assign responsibility for Division membership rolls, collection of associate dues and club dues to each respective Division Director.
- 1b. Set the following dates for reports from Division Directors to the Committee for Associates; April 15, July 15, September 15, (or such other convenient dates, limited to 3).
- 1c. Formulate, publish and distribute a set of instructions for use by Division Directors and Club Reps to implement these changes.



Maryland Interciub Seniors Golf Association

-2-

- 1d. Recommend that the Board take early action on this matter so that the changes could be implemented in the 1989 enrollment year.

President Fuchs called for the reaction of Division Directors toward the recommendations on Associates membership handling. There were several expressions of support for the changes suggested.

A motion to approve the Committee's recommendations in this matter was made by Bill Ransdell, seconded by Ray Keany, and voted unanimously.

On assignment No.2, it was the consensus of the Committee that MISGA would be well advised to formulate a code of conduct for Officers, Directors and Associate members defining expected behavior in the conduct of MISGA affairs, mixers, and outings; and establishing responsibility in the event of behavior which results in financial loss, equipment damage or embarrassment to MISGA.

Accordingly, the following recommendations were made;

- 2a. Formulate and adopt a code of conduct for MISGA associates and/or spouses attending MISGA mixers and outings.
- 2b. Formulate and adopt a similar code of conduct for Outing Directors and their assistants acting as agents for MISGA.
- 2c. The Board of Directors to give serious consideration to the appointment of a General Counsel.

Note: Mooted by the appointment of Joe Malinowski.

Discussion:

Bob Fuchs: It is the responsibility of the Board of Directors to formulate a code of conduct and revise the By-laws to include such a code. On all applications to MISGA events the code of conduct should precede the signature of the applicant.

Marks Jaillite: The code of conduct should apply to all MISGA events: mixers, outings, championships, etc. Also, the code should include appropriate penalties for infractions.

Bill Woolston: Applications to events should include a waiver holding MISGA free of responsibility for individual member violations.

Bob Fuchs asked Counsel Joe Malinowski to comment on the matters of individual versus MISGA responsibility, i. e., can an individual Board member, Outing Director, Officer, or Associate be sued?

Joe Malinowski: First there must be a definition of responsibilities and authority established along with a code of conduct. Such



Maryland Interclub Seniors Golf Association

-3-

should be included in the By-laws, along with sanctions for violations. Such being the case then: if actions of MISGA individuals are within the scope of defined authority and responsibility, MISGA can be held responsible for problems arising. If individual actions are outside the scope of defined authority and responsibility, the individual becomes responsible and subject to suit if such action is warranted.

Bob Fuchs closed the discussion with a strong recommendation that the incoming Board of Directors give this matter high priority on its agenda.

A motion to approve the report of the Policy and Planning Committee was made by Ray Keany, seconded by Marks Jaillite and carried unanimously.

B. Tournaments

Doug Moats highly complimented Lakewood Country Club for the quality of its facilities and services in connection with the MISGA Two-man Team Championship held September 12, 1988.

Top winners were:

1st. Fred Vaughn/Ernie Trimble-- Hunt Valley

2nd. Harry McCloskey/Bill Spake-- Sparrows Point

A total of 20 teams prizes were awarded and distributed among the divisions as follows

Division 1 - 9 teams; Division 2 - 4 teams; Division 3 - 1 team
Division 4 - 6 teams

Doug recommended that the next Two-man Team Championship be held on September 11, 1989 and, in order of rotation, should be held at a Division 2 club.

Bill Woolston agreed to investigate clubs in Division 2 to arrive at satisfactory arrangements.

Doug reported that all arrangements for the Fall Frolic at Foxfire were well in hand. As of the time of this meeting 109 golfers and 10 non-golfers had reserved for the first week, and 122 golfers and 10 non-golfers had reserved for the second week. On this basis there were a few openings available in each of the two weeks; October 24 to 28; and October 31 to November 4.

Marks Jaillite raised a question concerning rules for qualifying teams to play in MISGA 2-man team events leading to the Championship. Division qualifying rounds are held in order to determine,



Maryland Interclub Seniors Golf Association

-4-

by quota, which teams will represent their respective divisions at the Championship. However, at the club level there are differences in the way teams are qualified to play at the Division level. Some clubs hold qualifying rounds to determine who fill their quota while other clubs arbitrarily select their teams.

It was Marks Jaillite's position, and that of a consensus of the Board, that all clubs should follow uniform rules for qualifying teams; i.e., by qualifying rounds starting at the local club, rather than making arbitrary selections.

C. MISGAGRAM

Bob Fuchs reported that Harry Bryan, editor of MISGAGRAM had just returned from Florida, where he had gone for treatment of a medical condition, and could not appear at the meeting. However, Harry reported that he fully expected to get the next MISGAGRAM in the mail by mid-October.

D. Audit

Ed Abel: No report since latest financial reports are interim and will be final at the end of the current fiscal year.

E. Associates

Dick Quinn reported that he had a request from one club to supply them with four or five sets of mailing labels. He agreed that such could be done but that there would be an appropriate charge for such service.

One club rep asked for a rebate for two associates who had paid MISGA dues but had not played in any MISGA events. This was disallowed.

Memberships:

At year end 1987 there were 3,590 associate members. In 1988, there were 717 associates added and 532 deleted, leaving a total of 3,775 associate members at year end 1988. This total includes non-dues paying club pros carried as honorary members.

Distribution by Divisions:

<u>Division</u>	<u>Associates</u>	<u>%</u>
1	1,243	33
2	688	18
3	774	21
4	1,046	28



Maryland Interclub Seniors Golf Association

-5-

Dick reported on a comparative study he had made on membership changes between 1985 and 1988. The study showed a 25% increase in membership between the two years. Also, there were some changes in distribution of members among the Divisions, with Divisions 1 and 4 showing an increase in members as a percent of total, while Divisions 2 and 3 showed slight decreases.

Ray Keany called for and received a round of applause and vote of thanks to Dick Quinn for the outstanding job he has done as Associates Chairman.

P. Mailing

Ralph Laycock reported that the mailing objectives for the Jekyll Island Junket had been fully met on time.

Events Reports

A. Jekyll Island Junket

Marks Jaillite reported that applications received postmarked September 12, the earliest acceptable date, completely filled the two weeks quotas totaling 240 golfers, with 17 golfer applications placed on the waiting list. Applications received postmarked later than September 12 had not yet been opened.

Sid Rapoport reported that alternate applications will be sequentially numbered and that applicants will be advised in numbered order in the event that cancellations provide opportunities to participate in the Junket.

Bill Hulihan reported that he had received complaints from MISGA associates regarding applications from associates with golfing spouse which automatically take two places in the quota. Meanwhile, associates filing as individuals without golfing spouse may be denied the opportunity to participate. The suggestion was made that golfing spouses should be required to file an individual application and take their chances in filling quotas.

It was the consensus of the Board that this matter be tabled for future discussion.

B. MISGA Bash- Carroll Valley

Bill Woolston reported that as of September 19, forty reservations had been received. These included eight Board members and committee chairmen, and two past presidents.

Bill remarked that the new facilities at Carroll Valley were superb. He also noted that rates and charges at the resort had increased



Maryland Interclub Seniors Golf Association

-6-

substantially, but that our commitment with the management holds to our original contract, making the rates to us a bargain.

Bill requested that all Division directors check with their club reps to encourage attendance at this affair. He also suggested that club reps request their club pros donate door prizes for this event. This suggestion was supported by Ray Keany and Sid Rapoport whose experience indicates that door prizes greatly enhance the event.

C. Florida Fling

Bill Ransdell reported that mid-October application mailings are scheduled for the Florida Fling to be held in Fort Myers during the weeks of February 28 to March 4, and March 6 to March 11, 1989.

Four country clubs in the Fort Myers area have been engaged for golf. Included are The Vines C.C. (formerly Vintage C.C.), Wildcat Run C.C., Rivers Edge C.C., and Coral Oaks C.C.

In addition four hotel/motels have been engaged for accommodations. Included are the LaQuinta Motel, Holiday Inn, Comfort Inn, and Marriot Courtyard.

There is a limitation of 80 golfers during each separate week. Costs are:

Golfer plus non-golfing spouse--\$550 to \$650

Golfer plus golfing spouse -- \$750 to \$850

Costs vary in accordance with the hotel accommodations selected.

Treasurers Report

Sid Rapoport gave an interim report prepared September 17, on the expected statement of income and expenses the fiscal year ending September 30, 1988.

Principal Factors:

Income:	\$13,300	vs. Budget:	\$11,925
Expenses:	\$10,333	vs. Budget:	<u>\$12,500</u>
Net Income:	\$2,962	vs. Budget:	(\$75)



Maryland Interclub Seniors Golf Association

-7-

Reconciliations

Balance 10/1/87:	\$8,063
Net Income 1988,	<u>2,962</u>
Balance 9/30/88	\$11,025

Sid recommended that the new Board consider steps to keep the balance of funds under \$10,000 annually.

Old Business

A. Bob Fuchs reported on the status of the Ben Becker vs. Dick Redinger law suit wherein the court ruled in Redinger's favor.

It was the consensus of the Board at its July meeting that Dick Redinger be encouraged to submit a claim for legal fees incurred by him in his defense of the suit. Accordingly, Redinger submitted an itemized claim for \$1,613.00 in legal fees.

A motion by Bill Ransdell, seconded by Ray Keany to pay the claim was approved unanimously.

A suggestion by Ed Abel that MISGA entertain filing a counter suit against Becker was rejected.

B. Dick Quinn reported on his investigation of the viability of the current liability insurance policy carried by MISGA. He related that, in the opinion of insurance experts with whom he conferred, it is very difficult to get adequate insurance coverage for organizations such as MISGA. Accordingly, Dick recommended that the present insurance policy be continued in force until a new policy that better protects and serves the interests of MISGA can be contracted.

A motion by Bill Hulihan, seconded by Marks Jaillite to accept Dick Quinn's recommendation was approved unanimously.

Bob Fuchs deferred action on the problem of adequate liability insurance to the new Board of Directors with a very strong emphasis that it be its No. 1 priority.

C. Bill Hulihan reported that he had received an inquiry from Glen Dale Country Club about becoming a member club in MISGA. It was his opinion that Glen Dale did not qualify on several counts; it is a semi-public club, the pro shop is a leased-out franchise, golf carts and related fees are controlled by the owner, and food service at the club is highly questionable.

It was the consensus of the Board that Glen Dale Country Club does not qualify for membership in MISGA at this time.



Maryland Interclub Seniors Golf Association

-8-

New Business

Bob Fuchs announced that the new Board of Directors takes over on October 1, 1988 and called for the report of the Nominating Committee.

Bill Woolston, chairman, reported that at its meeting at Prospect Bay C.C., the Committee nominated Bill Hulihan for President and John Turner for Vice President. There being no further nominations, Bob Fuchs called for the vote of the new Board for President.

Bill Hulihan was elected unanimously.

On a call by Bill Woolston, Bob Fuchs was given a rousing vote of thanks by the joint Boards for his outstanding job as President during the past year.

Meeting of the new Board of Directors

Bill Hulihan called for nominations from the floor for Vice President.

Bill Woolston moved the nominations be closed.

On the call for vote, John Turner was unanimously elected Vice President.

Bill Hulihan called for approval of the following appointments:

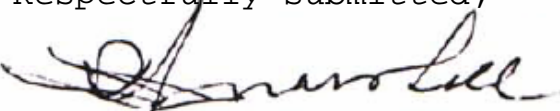
Treasurer-	Sid Rapoport
Secretary-	Bud Marshall
Associates Chairman-	Roy Gauzza
Tournament Director-	Doug Moats
Policy and Planning Chairman-	Don Falconer
Mailing Committee Chairman-	Ralph Laycock
Audit Committee Chairman-	Ed Abel
Editor MISGAGRAM-	Harry Bryan

All above appointments were approved unanimously.

Appointment to the position of Historian was held in abeyance at this time.

Bob Fuchs reminded the joint Boards that mementos were to be given out at the MISGA Bash at Carroll Valley and requested that Harry Bryan be added to the list of recipients.

There being no further business, the meeting was adjourned at 12:24 P.M.

Respectfully submitted,


Secretary