



## Maryland Interclub Seniors Golf Association

Minutes of the Joint Boards of Directors Meeting

September 14, 1989

U.S. Naval Academy Petty Officers Club

Attending:

Bill Hulihan, Pres.	Roy Gauzza
John Turner, V. Pres.	Ralph Laycock
Bud Marshall, Sect.	Doug Moats
Sid Rapoport, Treas.	Ken Pierson
Charlie Szymanski	Ray Keany
Bill Woolston	Bob Fuchs
Fred Shaffer	Bill Ransdell
Merle Shumaker	George Shenk
Claude Widerman	George Hayman

President Hulihan called the meeting to order at 9:50 A.M. He explained that neither Marks Jaillite nor Don Falconer could be in attendance, but that he had information from both to report to the meeting at the proper time.

The first order of business was the interim Treasurers report submitted and discussed by Sid Rapoport.

Sid explained that, while this was an interim financial report as of September 13, it also included his proposed budget for the fiscal year 1990. The final report as of September 30 will be prepared and mailed to Directors the first week in October. To assure accuracy, Sid requested that all expense vouchers be sent to him A.S.A.P.

Principal factors:

As of September 13, there were 3,767 paid associates in MISGA.

Mailing costs are up reflecting the decision to mail out-of-state event information at first-class rates instead of bulk rates. These will go up in the future since postal rates are expected to rise shortly.

Our liability insurance premium has been reduced.

Trophy and related engraving costs are up.

Computer costs are up with more to come, as were bank charges.

Division operations costs are under budget because division directors are not spending their allocations. In fact Division 4 has a credit balance of \$96.00, returned from their two-man team qualifying tournament.

Sid reported that the Associates computer listings contain about 150 names that are no longer active and another 50 or so that are duplicated. Since those listed get events mailings, our mailing costs are unnecessarily inflated by about \$200.00 per year. He recommended that club reps comb their lists thoroughly to eliminate duplications and dead wood.

On motion by Merle Shumaker, seconded by Bill Woolston, the Treasurer's Report and the proposed budget for FY year 1990 were approved unanimously.

### COMMITTEE REPORTS

#### 1. Associates

Roy Gauzza provided the latest computer printouts to the respective Division directors. These listings, reflecting additions, deletions and changes, show an increase of 153 members as of August 31.

Roy reported the following cost factors involved in the computer listings:

Complete print-out: \$25. Labels: \$30.

Per line costs for changes: Additions, 10¢, Deletions, 20¢, Changes, 3¢.

Roy commented that he was not getting change information on the new forms. In fact only 2 or 3 clubs are using them. He requested that all clubs use the new forms, and be sure to print names clearly, last name first, and verify that addresses and telephone numbers are correct.

Roy reported that he had investigated the costs of printing membership cards, assuming that we continue their use. PRINTING IMAGES proposed to print a two year supply of 9,000 cards for the 43 clubs, as presently designed, for \$370. If clubs wished to have their mixer schedule printed on the reverse, the cost would be \$675 @ 200 cards for each member club, provided that we printed the individual schedules ready for reduction. It was the consensus of the Board not to incur such schedule expense. Roy further stated that if we were not to print a serial number on the card, the costs would be reduced from \$370 to \$150.

On a move by John Turner, seconded by Merle Shumaker, the Board unanimously voted to have unnumbered membership cards printed at a cost of \$150 for 9,000 cards.

Roy reported that, unless requested by a club rep, club pros included in the listings would be coded out for events mailings.

Bill Hulihan recommended that the new Board declare an annual deadline date for new memberships. This was tabled for future discussion.

#### 2. Mailing

Ralph Laycock reported that in FY 1989, 4,000 pieces were printed, with 3,890 mailed out at a cost of \$1,215.20. Extra pieces are sent to Jim Bell, who also receives the undeliverable returns. He will send these to the proper club reps for investigation and action.

#### 3. Policy and Planning

In the absence of Don Falconer, Bill Hulihan reported that the club reps Handbook copy has been completed and finally edited. The committee will meet shortly and give final approval for printing. The Handbook will be in loose-leaf form to accommodate changes.

Sid Rapoport will provide a draft of fiscal procedures to be included in the Handbook.

#### 4. Tournaments

Doug Moats reported on the two-man team championship at Piney Branch C.C. held on September 11. Bill Woolston and his partner, in a playoff at 13 under par were bested by the team of Lou Best and Ken Daly of Holly Hills C.C. Plaques for the winners were given to Bob Fuchs for delivery.

Doug then advised that he was retiring as Tournament director, though he agreed to direct the events at both the Board Bash at Carroll Valley and the Cape Coral Florida Fling before leaving the post he has served with great distinction.

#### 5. MISGAGRAM

Ken Pierson reported that the family of Ed Schmidt was highly pleased with the story he had written about his life to be included in MISGAGRAM.

The next issue will include comments by President Hulihan on the matter of Associates who join MISGA only to participate in out-of-state events.

Ken raised the question as to whether or not the Treasurer's report should be included in MISGAGRAM. It was the consensus of the Board, shared by the Treasurer, that this report not be included.

Sid Rapoport further requested that the name, address, and telephone number of the Editor be included in all issues.

John Turner commented that he would like to see more stories of a humorous nature published whenever feasible.

#### 6. Events

Jekyll Island Junket.

Merle Shumaker, reporting for Marks Jaillite, advised that, regarding returns postmarked Sept. 11, 30 were received on Sept. 12 and 76 more on Sept. 13. The committee will meet at Brooke Manor C.C. on Sept. 15 to open the first returns. It is obvious that the Junket will be fully subscribed for both weeks.

Fall Frolic at SEA Trails Plantation, N.C.

Doug Moats reported that the first two weeks were completely filled immediately. Since then there have been 5 cancellations which have been filled from the waiting list. There are still reserves on the waiting list to accommodate further cancellations. With respect to the third week contracted for, there have been 39 applications received to date.

Florida Fling at Cape Coral

Bill Hulihan and John Turner reported on this event. Originally, 60 rooms had been contracted for to accommodate 120 persons, including golfers and non-golfers. The committee asked Cape Coral if they could allow additional golfers to attend. They agreed that 20 to 24 additional golfers could be allowed provided that they engage living accommodations elsewhere in the area.

John Turner announced that the Florida Fling notice will be mailed out in late October.

Bill Hulihan reported that Sam Hastings had raised questions about preference given to Board members, committee chairmen, club reps and their assistants in connection with out-of-state events. How can they be identified? And would they dominate such events to the exclusion of other MISGA members?

Following discussion it was decided that preference would be held to one member per club, i.e. the club rep or his assistant, but not both.

Bill Woolston suggested that event applications include an entry line to identify preference members for the benefit of events committees.

#### Board Bash at Carroll Valley

Bill Woolston reported that a total of 74 would be attending the Bash, including 67 golfers (46 men and 21 ladies), and 7 non-golfers. For the event, 54 hotel rooms will be utilized.

Bill Hulihan commented on an article published in a golf magazine about another event to be held at Carroll Valley following ours, which indicates that we had gotten bargain rates for our event.

Fred Shaffer, who is taking care of room assignments, asked that he be advised of any special requirements for attendees ASAP.

#### 7. New Business

Bill Woolston reported that Dick Allchin, new director of Division 2, had received a letter from a Country Club in Waynesboro, Pa. wishing to apply for membership in MISGA. Bill Hulihan appointed a committee including Dick Allchin, Harry Sayers, Fred Shaffer, and Doug Moats to visit the Waynesboro Club, advise them of MISGA regulations and procedures, and to report their recommendations to the Board.

Bill Ransdell delivered engraved pewter plates to be presented to retiring officers and Board members including Ray Keany, Bill Hulihan, Bill Woolston, and Doug Moats. Presentations will be made at the Board Bash.

Discussion ensued regarding the minimum time an officer or director should serve to be eligible to receive an award. It was the consensus of the Board that one year or more service qualified.

Bill Hulihan called for the report of the nominating committee, chaired by Bob Fuchs and including Francis McKee, Gil Williams, and Doug Moats.

The committee nominated John Turner for President.

On motion by Merle Shumaker, seconded by Claude Widerman, John Turner was elected unanimously.

The committee nominated Merle Shumaker for Vice President.

On motion by John Turner, seconded by Bill Hulihan, Merle Shumaker was elected unanimously.

Fred Shaffer called for a standing round of applause for Bill Hulihan for his outstanding service as President, 1988-1989.

There being no further business, the meeting was adjourned at 11:39 A.M.

Respectfully submitted,

A handwritten signature in cursive script, appearing to read "A. Shumaker", written in black ink.

Secretary

NOTE:

Did anyone get, by mistake, Roy Gauzza's working copy of the Duplicating list with his memorandum of instructions on top?

If so please return to Roy ASAP.

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