



Maryland Interclub Seniors Golf Association

Minutes of the Board of Directors Meeting
September 12, 1990
Crofton Country Club

Attending:

John Turner, Pres.	Dick Bevan
Merle Shumaker, V. Pres.	Bob Ludwig
Bud Marshall, Sect.	Doug Moats
Sid Rapoport, Treas.	Roy Gauzza
Charles Szymanski	Ralph Laycock
Fred Shaffer	George Lipscomb
Marks Jaillite	Ken Pierson
Claude Widerman	Joe Malinowski

President Turner called the meeting to order at 10:10 AM. He thanked Merle Shumaker for hosting the meeting and for providing the opportunity to play golf following lunch. Recognizing that there were newly elected Board members present, John asked each attendee present to identify himself and his club affiliation.

On a request for news about absent members, it was reported that Ed Abel, Audit Committee Chairman, had recent by-pass surgery and is recovering nicely. Bill Hulihan, Policy and Planning Committee Chairman was on a trip to Arkansas and was expected to return in late September.

Treasurer's Report

Sid Rapoport distributed final financial statements for the fiscal year ending September 30, 1990. The statement included all financial activity through September 10. Other activity, from Sept. 11 to 30, if any, will be charged to fiscal year 1991.

Principal Factors:

Income: Represents dues from 44 clubs and fees from 3948 Associates. Also includes the \$5,000 anonymous contribution to sponsor an annual "Presidents Tournament." Bank interest includes interest on a C D purchased with proceeds from the \$5,000 contribution.

Expenses: Printing cost includes that for Associates cards and the newly-issued Club Reps Handbook. Mailing cost includes the MISGA share of Events mailings.

Sid Rapoport proposes to write a fiscal policy and procedures statement to insure accuracy in fiscal management.

Reconciliation: Shows a fund balance of \$14,340.07. However, Sid pointed out that when you subtract the contribution CD and its earnings of \$5,183.24 from the net income of \$5,625.15, MISGA just about broke even for the year.

On motion by Merle Shumaker, seconded by Charlie Szymanski, the Treasurer's Report was unanimously approved.

Sid then distributed copies of the proposed budget for FY 1991,

to be approved by the new Board.

Principal Factors:

Income increases expected from Club dues (addition of one new); Associate dues (addition of 102 new members); and Bank Interest (reflects earnings on CD purchased with \$5,000 contribution).

Expense increases reflect those for Travel (increase in travel expense from 17¢ to 20¢ per mile, effective Oct. 1, 1990); and reimbursement to Club Reps for travel to Annual Meeting).

Following discussion, it was recommended that Sid show an increase in mailing expense to cover an expected increase in first-class postage; and an increase in trophy expenses to cover MISGA-wide awards.

These increases provide a total expense budget of \$13,800, resulting in a net deficit of \$900 for FY 1991. Sid will revise the proposed budget accordingly.

John Turner recommended that, with respect to trophies, each Division should generate monies to pay for Division-wide events trophies, and that MISGA would pay for MISGA-wide events trophies. The consensus of the Board was in agreement with this recommendation.

On motion by Merle Shumaker, seconded by Marks Jaillite, the proposed budget for FY 1991, as revised, was approved unanimously.

Sid Rapoport distributed expense voucher forms to all requiring them, suggesting that they reproduce them for future use. He further requested that:

- (1) Please put dollar amounts in the proper columns (travel, printing, etc.) and total columns across on the bottom line.
- (2) Draw a horizontal line across the center or appropriate part of the form and enter those expenses to be charged to Division operations allocations below that line, again in proper columns.

Committee Reports

Associates:

Roy Gauzza distributed copies of his annual report on MISGA associates, remarking that his figures closely match those in the Treasurer's report.

Roy reported that computer listings still count golf pros for a number of clubs. He will try to get these listings out of the computer runs. He explained that the column reflecting differences between listed and paid, when reconciled by elimination of listed pros, closely balances with actuals.

Sid Rapoport suggested that the report not include pros in the roster column to eliminate the pluses and minuses. He also recommended that Events chairmen should check on paid-up memberships for all who sign up for out-of-state events.

Claude Widerman reported that his committee is getting a list of all who applied to the Sea Trails events to check against the club rosters. He stated that he could furnish this information to other Division Directors for checks on membership validity for out-of-state events.

Roy Gauzza stated that he could get computer runs for this purpose if he is furnished a list of all applicants to the various out-of-state events.

Roy then distributed computer-generated rosters to each appropriate Division Director suggesting that they get club rosters to Club Reps so that they can reconcile listed memberships with dues payments.

Audit Committee:

Report not yet available. The financial report for FY 1990 has been submitted for audit.

Mailing Committee:

Ralph Laycock reported latest MISGA mailing expense of \$1,665. He stated that he is highly pleased with the quality of work done by B&B Printers and Rockville Mailing, contracted for this purpose.

Policy and Planning Committee:

No report at this time.

Tournament Committee:

George Lipscomb reported on his concern about incomplete information on applications to tournament events. For example; for a recent MISGA-wide tournament, 75 applicants from 22 clubs failed to include the requested handicap index. Also, many do not furnish addresses, assuming that the information is known by Club Reps or is shown on their check accompanying the application. He found it necessary to assure that checks were not separated from applications until addresses were noted.

George recommended that incomplete applications should not be accepted and should be returned.

With respect to the Presidents Tournament, George Lipscomb suggested that prize monies should be derived from the interest earned on the contribution CD supplemented by either increasing entrance fees for the event, or by charging MISGA treasury to make up any cost deficiencies. He stated that there would be no trophies awarded for this event and that all prizes would be in the form of merchandise certificates redeemable at the pro shop of the host club.

Sid Rapoport suggested that MISGA propose a ceiling on prize monies for tournament events.

John Turner stated that he would refer these suggestions to the Policy and Planning Committee for their recommendations.

George Lipscomb then presented his recommended schedule for the Presidents. Tournament and 2-man Team Championship by Division responsibility as follows:

<u>Year</u>	<u>Pres Tourn</u>	<u>2-man Team Champ</u>
1991	Div. 1	Div. 4
1992	" 2	" 3
1993	" 3	" 2
1994	" 4	" 1

This schedule was accepted by the Directors as presented.

Doug Moats suggested that we must first decide which club can handle the event by assigned Division.

Merle Shumaker suggested that the accepting club should be given a two-week period within which to handle the assignment.

MISGAGRAM:

Ken Pierson recommended that the next MISGAGRAM should be published in late November, providing the opportunity to report on Board activity, membership changes and Fall out-of-state events. The consensus of the Board was in favor of this recommendation.

New Business:

John Turner reported on the returns he requested for nominations for President for FY 1991.

On the basis of these returns and on motion by John Turner, seconded by Charlie Szymanski, Merle Shumaker was unanimously elected President.

On a call by John Turner for nominations from the floor for Vice President, Doug Moats was nominated but respectfully declined.

On motion by Marks Jaillite, seconded by Claude Widerman, Fred Shaffer was unanimously elected Vice President.

John Turner expressed the enjoyment he had experienced in his term as President and expressed his appreciation to all the officers, Directors and committee chairmen for their support and assistance.

President-elect Shumaker stated that there being no objections, he would like all current officers, committee chairmen and special services associates to continue to serve his administration.

On Motion by Merle Shumaker, seconded by John Turner, these continued assignments were accepted and approved unanimously.

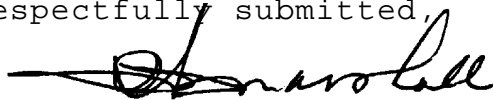
Fred Shaffer reported on the status of the Board Bash to be held at Carroll Valley on September 26 and 27. So far, 58 golfers, 15 of them women, have applied. On this basis, 29 rooms have been assigned.

John Turner announced that the notices and applications for the Florida Fling to be held at Cape Coral the two weeks beginning February 3, and February 10, 1991 will be mailed the end of October. So far, 50 rooms have been reserved each of those weeks. Costs will be about the same as last year.

Merle Shumaker announced that he is arranging for the next meeting of the Board to be held at Prince Georges Country Club on December 7, 1990.

There being no further business, the meeting was adjourned at 12:10 PM.

Respectfully submitted,



Secretary