

**Printed – January 27, 2022**

**Attendees:** Chuck Woods, Tom Ciandella, Gary Manion, John Babyak, Jeff Hild, Gary Gafke, Paul Bate, Eric Branfman, Greg Morris, Jake Jacobi, Jim Ewalt, Pete Sorge, Lloyd Stimson and Wayne Rowland.

**President** - Chuck Woods – He said that we’ve got lot to do today. He wondered about what we are going to do going forward with MISGA. He then asked John about the minutes of the last meeting.

**Secretary** - John Babyak – He said that he sent the minutes of the last meeting to the Board. John asked if there were any comments. He then said that he did not feel it was necessary to read the minutes. Everyone agreed. Jake said that he emailed some comments about the minutes to John this morning. John said that he saw them and would make the changes and send Jake a copy for the website. Paul Bate said that he did not receive a copy of the December minutes. John said that he would check to see what happened.

### **Division Reports**

**Div I** – Tom Ciandella – We’re going to try to schedule each other in the Division a bit more often on the Eastern side. We will do this to support each other and give associates more opportunities to play without having to cross the bridge. We are going to increase prices. Restaurant prices have gone up so the cost of lunch will probably go up. Cart fees will stay the same. The prize pool should stay the same. One club had a significant jump from \$50 to \$60. We are going to offer electronic payments optional for associates coming to our MISGA events. Guys don’t want to go to the grill room to register and don’t want a cup of coffee. This way they can register before they leave their house. Two of the clubs have low interest but they would consider staying in. The other thing is Wild Quail. They aren’t sure what the future of MISGA is at that club. They have very few members.

**Div II** – Jeff Hild said that he sent a report to everyone but there really is no new news. Fountain Head is definitely out of MISGA for 2022. They had very few members and a club rep that weren’t interested in continuing. Hunt Valley also has very little interest and there is a good chance that they will drop out. They have a meeting next week and nothing is official yet. We have two new club reps, one at Beaver Creek and one at Glade Valley. They will meet next week. Jeff will send a report to the Board members after they meet.

**Div IV** – Paul Bate – He sent out a revised Div IV report out. Blue Mash did not have any home mixers last year. He has persuaded them to have two home mixers this year and they are limiting the number of golfers to sixty. Hobbits Glen has a new MISGA rep. Manor will not be participating in MISGA this year because of their 100-year anniversary. Montgomery has a new rep. Manor is scheduled to host the Holiday Party in 2022.

**Div VI** – Chuck Woods said that the division is doing pretty well. Carl said that he has not had any response from the Eisenhower course, now called the Preserve. It looks like they will not be added to Division VI. Navy will have a limited schedule as they do every year.

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**Committee Reports.**

**Associates** – Jake Jacobi said that he is the new Associates Chairman taking over from Jim Wilcox. He prepared the Associate Dues summary report and that has been posted on the website. He also prepared the MISGA annual report which has also been posted. It was a lot of work and a lot of struggles doing it for 2021. Everyone was supposed to have their reports into the Division by June 1<sup>st</sup> but it was the middle of September before he got everything. Hopefully he will do some things this year that will enable things to run smoother. At some point he is going to have to know who the division associates chairs will be. Lloyd said that we need the statistics on the number of clubs and associates in each division. That is how he can set the allocations for the championship tournaments. He was told that the Associates report on the webpage would have that info. He was told to look at the Associates Dues report not the Annual report. It does contain the numbers for 2021.

**Historian** – Lloyd Stimson – He said that there are four documents that he is responsible for. They are the roster of MISGA Presidents, the roster of MISGA Board members, the Board Actions for 2021 and the cumulative Board Actions. These have all been updated and put on the website.

**General Counsel** – Jim Ewalt – He said we have no outstanding legal issues that we are dealing with or anticipate.

**Events** – Pete Sorge – He did not have anything to report. He is still waiting to see what will happen with the virus. If he starts booking anything it will not happen till April. The four venues that he is looking at are Seabrook, Jekyll Island, Fripp Island and Amelia. If they close the Ocean course at Amelia, we will not go there.

**Misgagram** – Chuck said that Bob sent out the December Misgagram.

**Tournaments** – Greg Morris – He said that we are going forward with the tournaments this year. Everyone has probably seen the schedule and the price this year will be \$100. Last year the events created about \$19,000 in revenue for the host clubs. Greg would like to make sure that we get the promotional materials to the reps. In 2021 we had 100 players in the ABCD and were over the limit for the Two-Person at 106. This year we will have the Two-Person at Montgomery CC and the ABCD will be at Crofton. The cost at Montgomery will be \$100. There was a discussion about how to process checks for the event.

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**Web** – Jake Jacobi – he said that this year there has been a lot of activity, updating documents, updating reps info, etc. Everything is going along fine. Since we have gotten into a new year, he has been trying to update the leadership pages. He will be sending out a note to the division chairmen to update their leadership pages. He said that someone from Holly Hills suggested that we change some of the wording on the general info page. Currently the website says we have 44 clubs and 2200 members. Changes will be made. Jake was asked if there is a document that says how to access and update the website. Jake said that the website is quite complicated. The website is a set of many intricate pages. The website is fairly complicated. The code is simple, just HTML, but it's an intricate set of many pages. It would be good to find someone as an alternate webmaster. He hasn't been able to do that yet. Someone asked if we should have an assistant webmaster within the next three or four months. The website design is very old. It uses a technique for nested tables and uses an obsolete version of HTML. The formatting of the HTML is a huge mess so it's a struggle to understand what is going on. There are also no comments in the HTML Discussion followed.

**Treasurer – Gary Manion** – He sent out a document with three pages. He wanted to do two things today, the financial statements from last year so that everyone knows what happened in 2021 and the budget that is proposed for 2022 and hopefully will be approved today. On page two of the report, it shows the 2021 actual revenue and the budget for 2021. It also shows the same info for 2020. Gary went over the details of the report and the bottom line is we wound up with about \$2000 for the two years. He felt that was quite good considering that we were dealing with the pandemic. If you look at the 2021 Division Operation Payments you see \$3440 of expenses not spent. That results from not distributing the division operational payments to the divisions. Moving over to page 1, shows the budget for 2022. The primary driver of our budget especially on dues is the number of clubs and the number of associates. In the 2022 budget we have assumed a 5% reduction in the number of clubs and associates. The revenue and expenses yields a \$73 increase. An organization cannot continue if it makes so little increase. Gary then went over items in the budget. Discussion followed about internet licenses. There was a question about Gary's number of associates and a 5% reduction. After much discussion it was decided to reduce the 2021 number of associates ,1888, by 125 and then take a 5% reduction from that. That would reduce the 2022 revenue but that would be countered by an equivalent reduction in Division Operation Payments. The contingent budget with appropriate changes was approved.

**Pace of play** – There was a discussion about pace of play and tee selection.

**Club Reps Meeting** – Chuck felt that with the virus the Club Reps meeting should not be held. It was suggested that each division could have a meeting of their reps. Some Board members could attend each of these meetings.

**Event Scheduling, etc.** There was a discussion about event scheduling and differences in the way events are scheduled and conducted. There were different methods of doing things.

**End of Meeting** – Chuck ended the meeting.